

Climbing the Learning Curve Making Marketing a Revenue Center

Your stewardship of making the move from marketing as a cost center to a revenue center might get a boost with some climbing up the learning curve.

Here are a few resources recommended by the LeadG2 / CSS Team:

- Making the Transition from Marketing as a Cost Center to a Revenue Center (here)
- How to Make Marketing a Profit Center (here)
- Marketing Operations Responsibilities (here)
- Five Pieces of Marketing / Business Development Alignment for Better Leads, Faster Sales (here)
- Chief Growth Officer: Description and Overview (here)
- A Coke and a Pink Slip for Professional Service Marketers (here)
- Opening Day for Marketing / Business Development Alignment in Professional Service Firms (here)
- ▶ 12 Questions to Get Marketing and Sales on the Same Page for a Spectacular Top Line (here)
- Make Your Marketing Team a Revenue Center (here)
- The Three Major Job Functions of a Marketing Operations Professional (here)

Want to learn even more? Contact us here:

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OR

LET'S TALK

